

Memorandum of Understanding

This Memorandum of Understanding (hereinafter called MoU) is executed on 04/02/2025

BETWEEN

Vagdevi Degree College - Narasaraopeta(VDC)

And

"ProSpiders" a unit of Test Yantra Software Solutions India Pvt Ltd"

ProSpiders, a unit of Qspiders, a prominent software training organization, is on a mission to bridge the gap between the ever-evolving demands of the industry and the conventional educational curriculum. With a global presence through strategically located training centres, we provide a vital platform for ambitious young professionals to shape their enduring careers.

We firmly believe that businesses thrive when they have access to well-prepared talent. ProSpiders, a unit of Qspiders offers a pragmatic approach to training, equipping students with a comprehensive skill set.

Our Industry-driven curriculum ensures students exceed industry benchmarks and stay at the forefront of trends. QSpiders serves as more than just an organization; it acts as a driving force for success, moulding the careers of tomorrow, where enterprises can uncover outstanding talent, and aspirations can reach greater heights.

- **Establishment:** 15 years of technology training experience in a hybrid model online & Offline mode of training.
- **Global Presence:** Operates across four countries; in India, spans 13 states with 42 centres.
- **Incubation Centres:** Houses 12 incubation centres within India.
- **Student Reach:** Trained over 700,000 students,
- **Campus trained students:** 6,000 students trained specifically through campus-based programs.
- **Industry Collaborations:** Partnerships with 4,970+ companies nationwide, deploying 380,000+ engineers till now.
- **Trainer Strength:** Boasts a team of 300+ certified trainers with extensive experience.
- **Academic Collaborations:** Collaborates with 710+ engineering colleges, 230 non-engineering institutions, and conducts 200+ corporate training programs.
- **Many of our customers were asking for BA/BCom/BBM/BBA/MBA graduates for various requirements especially the BANKING SECTOR.**

This Agreement shall be effective on the Effective Date and shall remain in force until further notice. NOW, THIS AGREEMENT WITNESSETH and the parties hereto hereby agree as follows:

Incubation Activity Highlights:

- **A Free Integrated Training Program** Students will attend these courses:
 - Basic Banking concepts
 - Products and services offered by banks
 - Career growth opportunity in Banking
 - Regulatory framework
 - Banking practices
 - Sales techniques
 - Customer service concept

Along with this soft skills & Grammar will also be taught for free.

- Train selected students comprehensively in the above said high-demand technologies.
 - We will assure to hire 10-15% of total students who attend our addressing at your campus every year
- Facilitate hands-on experience through internship program.
- Commit to providing 100% placement assistance post-internship.
- Aim to bridge the gap between education and industry, ensuring smooth career transitions for participants

Commercials:

- **Free Integrated Training & Internship Placements:** Facilitated solely for skill enhancement and educational purposes, not for commercial gains.
- **Placement Assistance:** CSR driven placement aid prioritizes careers, ensuring participant professional growth.

Eligibility criteria:

- **Targeted Participants:** Students from BA/ BCom/ BBM/ BBA/ Mcom/ MBA
- **Graduation Year:** Applicable for the 2025 passing batch.
- **Inclusive Streams:** Eligible students from any academic stream within the mentioned disciplines.
- **Open Criteria:** No specific stream restriction; the program welcomes participants from diverse educational backgrounds within the mentioned categories.

Placements:

- All small finance bank's
- All private sector banks

Mandatory Guidelines:

- **Training Format** Conducted through online. Few topics may be conducted via Live online sessions with assessments at our training locations only
- **Duration** Comprehensive training spans 2 to 3 months
- **Branch movement** Cross-branch movement is not permitted within the program
- **Attendance:** Minimum attendance requirement for students is set at 90% to avail placement opportunities
- **Hands-On Approach** Practical learning integrated into the offline & Online sessions
- **Interactive Sessions:** Engage through dynamic offline/online sessions, blending daily presentations for an interactive learning experience
- **Assessments:** Daily assessments are a mandatory component of the learning process
- **Mock interviews:** Participation in mock interviews is a compulsory requirement
- **Grooming sessions:** Participation in grooming sessions enhances success in clearing interview rounds
- **Date of joining:** Adherence to the specified joining date is mandatory; failure may result in offer rejection
- **Interviews**
 - Attendance at scheduled interviews is mandatory; failure to attend may result in further interview exclusion.
 - Free placements guaranteed for top performers in all subjects, ensuring 100% interview opportunities
 - More interview options available for candidates willing to relocate for opportunities
 - As a fresher, being open to any offered salary package is expected
 - Accepting a company offer implies commitment; no further interviews will be facilitated post-acceptance.

IN WITNESS WHEREOF, the parties hereto have set and subscribe their respective hands with stamp and seal the day and the year first mention here-in-above written.

FOR - VAGDEVI DEGREE COLLEGE -
NARASARAOPETA(VDO)

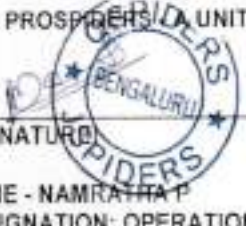

(SIGNATURE)

NAME - K. RAJENDRA PRASAD,
DESIGNATION: PRINCIPAL

PRINCIPAL
VAGDEVI DEGREE COLLEGE

Sincerely, NARASARAOPET, Palnadu Dist.

FOR PROSPIDERS, A UNIT OF QSPIDERS


(SIGNATURE)

NAME - NAMRATHA P
DESIGNATION: OPERATIONS HEAD

PROSPIDERS (A Unit of QSpiders)



UNNATI CENTRE

Temple Road, Sadananda Nagar,
NGEF East, Bangalore 560 038

T +91 80 25384642/4443
E contactus@unnatibl.org
WWW.UNNATIBL.ORG
CIN:U80102KA2011NPL061201



LEARN | EARN | STAND TALL

Memorandum of Understanding Between

SGBS Unnati Foundation (Unnati), Bengaluru And

Vagdevi Degree College Narasaraopet for the academic year 2024-25

UNXT, a 165 hour Free Training Program, is being offered by Unnati for all final year students of Vagdevi Degree College, Narasaraopet during the academic year 2024-25.

UNXT by Unnati is designed to provide intensive training through a blended learning approach, which is a mix of 90 hours of classroom sessions and 75 hours of E-learning. The program is designed to address absolutely essential life skills and value systems, which are often missed out during the formative years of a youth. These skills, which are much sought after in the corporate world, are aiming to make youth employable.

The outcome is that, by the end of the training, the attitude of every student changes, his/her confidence level improves and the student overcomes stage fear. A complete transformation takes place in the student for betterment of life, in their respective professional and personal domains.

Program Benefits:

UNXT by Unnati provides training and a host of benefits to the students such as:

- Spoken English and Effective Communication Techniques.
- Life Skills like Time Management, Stress Management, Goal Setting, Health and Hygiene, Sexuality, Diversity, Building Confidence, Grooming, to name a few.
- Employability Skills like Teamwork, Leadership skills, Problem Solving, Managing Conflict, Effective Work Habits, Resume Writing, Interview skills, and so forth.
- Essential Values systems like Punctuality, Responsibility, Honesty, Caring & Sharing, Gratitude, Team spirit, Humility & Respect etc.
- Oral Communication Enhancement modules (OCSEM) like Debates, Public Speaking, Reading & Visual Comprehension, word-based learning and much more
- Technology exposure through various platforms and tools used during training
- Self-learning initiative through our very own ULEAPP phone app
- Swayam-our free psychometric personality assessment through Swayam tool
- Udyogam-our placement portal for providing employment opportunities to students who under go UNXT by Unnati training.

Placement Assistance:

Placement assistance will be provided to the students who have successfully completed the program and have received a certificate of completion.

Venue:

The program will be conducted at Your College Campus.

Infrastructure:

A classroom with a seating facility for 35-40 students, an overhead projector and active internet connection. The College must ensure that the infrastructure is available for successful execution of this program. The Program will be coordinated by the management and staff at the College.

Time Frame:

The 90 hour classroom training will be conducted over a period of 35 to 40 days. Sessions will be for 3 hours per day. Timing will be fixed as per mutual convenience. It is possible for Unnati to simultaneously run multiple batches in any College, based on the availability of resources and infrastructure support provided. Content for the 75 hours of online self-learning will be provided to the students through the ULEAPP app during this program.

Group Size:

Unnati will run this program in batches of 35 - 40 students. **Only the students from final year are eligible for this program.** The College authorities will shortlist the students interested in attending the program and inform Unnati. The College will take up responsibility to ensure student attendance.

Financial Considerations:

Unnati will conduct this program **Free of cost** for all final Year students, using the facility provided by the College. There will be no financial obligation from either side.

Documentation Required:

Student under going UNXT by Unnati will have to mandatorily furnish a soft copy of the following documents within three days of the start of this program:

1. Student Photograph (Passport size)
2. Aadhaar Card (Front & Back)
3. Student ID provided by the College, if mandated by the Dept. of Education/Training

Validity of MOU:

This M.O.U will be effective for a period of one year, from April 01-20-24 to 31 March 2025 and shall be renewed based on mutual convenience.

For SGBS Unnati Foundation




Ramesh Swamy
Director
Date: 08-08-2024



Vagdevi Degree College, Narasaraopet, Palnadu.

PRINCIPAL
VAGDEVI DEGREE COLLEGE
NARASARAOPET, Palnadu Dist.



Memorandum of Understanding (MOU)

This **Memorandum of Understanding (MOU)** is made on this 10-12-2024, 2024, by and between: Vagdevi Degree College College represented by its Principal, Dr. K. Lakshmi Narasaraopet having its registered institution at Narasaraopet, hereinafter called as "**College**" (which expression shall unless it be repugnant to the meaning or context thereof be deemed to be included of his/ her legal heir(s), successor(s), legal representative(s), agent(s)) of the one part;

AND;

Magic Bus India Foundation, a not for profit organization, registered under Section 25 of the erstwhile Companies Act 1956 (CIN No. U91110MH2001NPL130853), having its registered office at Reliable Plaza, Unit No 301, 3rd Floor, Plot No K 10, Kalwa Industrial Area, Village Elthen, Navi Mumbai, Thane Director - W, MH 400708, , hereinafter called as "**Magic Bus**" (Which expression unless be repugnant to the context or meaning there of be deemed to include its executors, administrators and assigns) of the **OTHER PART**:

Magic Bus and the College are hereinafter collectively referred to as the **Parties** and individually referred to as the "**Party**".

WHEREAS:

- College has been actively engaged in the improvement of education levels of the children and youth belonging to the disadvantage section and other section of the society.
- Magic Bus has developed a Skill development courses which it delivers to students through its NGO partner centers across India. Magic Bus shall also conduct the training placement to enable the student to put into practice the theory and methods acquired during the course and strengthen their future career prospects
- Principal has approached Magic Bus with the intent to conduct the course developed by Magic Bus Foundation, at its centers listed in the MOU for the benefits of their students.
- This MOU is intended to serve as a mutual expression of the Parties' intentions with respect to cooperation as provided herein and is not a legally binding contract or commitment in respect of the same. The obligation of Parties to consummate the cooperation contemplated in the MOU is conditional and contingent upon the execution of definitive MOUs, acceptable in form and substance to both Parties. The Parties hereto shall not have any legal obligation with respect to such cooperation unless and until they execute definitive project MOUs for such cooperation.



MAGIC BUS INDIA FOUNDATION
CIN: U91110MH2001NPL130853
Registered Office
2nd Floor, 26, Teachers Building
Mitra's Estate
Near Jawahar Landmark, 1st stage
Vadgaon (W), Mumbai 400 079
Tel.: +91 22 2574 4131 / 4242 4848
Fax: +91 22 6243 4823
info@magicbusindia.org
www.magicbus.org

Magic Bus Regional Offices India: Mumbai, Delhi, Hyderabad, Bangalore, Chennai, Kolkata
Magic Bus Centre For Learning & Development, Karjat, Maharashtra
Magic Bus UK - London, Magic Bus USA - New York, Magic Bus Singapore, Magic Bus Germany
Facebook: www.magicbusindia.org • Twitter: @magicbusindia • youtube: www.magicbusindia.org
Magic Bus is the registered trademark of Magic Bus India Foundation, a non-profit organization registered under section 25 of Companies Act, 1956.



[Signature]



4. INTELLECTUAL PROPERTY RIGHTS

- i. All Intellectual Property Rights belonging to a Party prior to signing of this Agreement shall remain vested and remain the property of that Party.
- ii. This Agreement does not constitute a trademark or service mark license by either party to other or its Subcontractors.
- iii. College shall not use Magic Bus brand, logo, trademark, service mark or trade name or any intellectual property without Magic Bus prior written consent, the granting of which shall be within Magic Bus absolute and sole discretion and if so granted College will comply with Magic Bus brand guidelines and terms of brand usage. If such a written consent is provided, College shall not by virtue thereof, acquire or obtain or have any rights in Magic Bus trade names, trademarks, logos and/or brands (or any Intellectual Property Rights therein).
- iv. Magic Bus shall not use College brand, logo, trademark, service mark or trade name or any intellectual property without College prior written consent, the granting of which shall be within College absolute and sole discretion and if so granted MBIF will comply with College brand guidelines and terms of brand usage. If such written consent is provided, MBIF shall not by virtue thereof, acquire or obtain or have any rights in College trade names, trademarks, logos and/or brands (or any Intellectual Property Rights therein).

5. CONFIDENTIALITY

Parties shall maintain confidentiality of and shall not disclose any of the terms of this MoU and any other information related to the other Party or its representatives or affiliates, provided by either Party to the other pursuant to this MoU (**Confidential Information**), without prior written consent of the other Party, except where any Confidential Information:

- i. is required to be disclosed by law, by order of a court of competent jurisdiction or by any law, rule or regulatory or governmental body having jurisdiction (provided that any Party so required shall if legally permissible and reasonably practicable inform the other Party about disclosure); or where the Confidential Information is in or comes in to the public domain or is generally available to the public, in each case, other than as a result of breach of this MoU.

MAGIC BUS INDIA FOUNDATION
22nd Floor, 28, Tenzing Building
New Delhi, India
Phone: +91 22 2209 4124 / 4203 4544
Fax: +91 22 2209 4221
Email: magicbus@mbif.org
www.magicbus.org

Magic Bus Regional Office India: Narasaraopet
Magic Bus Central For Learning & Development: Narasaraopet
Magic Bus UK - London, Magic Bus USA - New York, Magic Bus Singapore
Narasaraopet, India
Narasaraopet, India
Narasaraopet, India



[Signature]



6. INDEMNITY

Parties shall indemnify, defend, and hold harmless the other party (including its successors, affiliates and assigns) and its respective directors, officers, employees, agents, etc. (the "Indemnified Persons") against any and all loss, expenses, costs, third party claims, damages, liabilities or fees (including legal fees and expenses) that the Indemnified Persons may suffer arising out of breach of any of the terms contained in this MoU.

7. NOTICE

Any notice or other communication to be given under this MoU must be in writing (which includes fax or email, but not any other form of Electronic Communication) and must be delivered by hand or sent by post or courier or fax or email to the Party to whom it is to be given at its address appearing in this MoU as follows:

- (a) to College at: Vagdevi degree college
Address: Laviladu Road, Banarghateta-522601
Phone: 9216457662
E-mail: Vagdevidegreecollegenrt@gmail.com
- (b) to Magic Bus India Foundation at:

Address: 3rd Floor, Reliaible Plaza, Thane Belapur Road, Airoli, Navi Mumbai, Maharashtra 400708.
E-mail:

or at any such other address or fax number of which it shall have given notice for this purpose to the other Party or Parties (as may be relevant) under this Clause. Any notice or other communication sent by post shall be sent by prepaid registered post and any notice sent by fax must be followed up by delivery through courier.

8. NOTICE OF TERMINATION OF MOU

- a) Either Party by giving one month's notice in writing to the Other Party may terminate this MOU before its expiry.
- b) Both Parties shall also have the right to terminate the MOU without prior notice if
- a) there occurs a breach of any terms of this MOU which remains uncured for a period of fifteen (15) days after being notified in writing to the other Party;
- b) Either Party commits any act or omission which harms the reputation of the other party
- c) Either party acts in a manner prejudicial to the interest of the other and affected party shall be the sole judge in this regards.

MAGIC BUS INDIA FOUNDATION
27th, 28th & 29th Floor, 100 Feet
Registered Office
2nd Floor, 24 Tenthon Building
Mumbai, India
Near Jawahar Lal Nehru, 100 Feet
Vishakhapatnam, Andhra Pradesh 530 015
Tel: +91 91 22 2575 4111 / 4243 4044
Fax: +91 91 22 2575 4023
info@magicbus.org
www.magicbus.org

Magic Bus Registered Offices India: Mumbai, Delhi, Hyderabad, Bangalore, Chennai, Kolkata
Magic Bus Centre for Learning & Development, Chennai, Andhra Pradesh
Magic Bus UAE - Dubai, Magic Bus USA - New York, Magic Bus Australia - Sydney
Partnership with Magic Bus India Foundation, Chennai, India
Magic Bus India Foundation, Chennai, India



[Handwritten signature]



vi. Entire MOU.

This MOU supersedes all earlier MOUs, arrangements, letters correspondence, understandings etc. with respect to the subject matter of this MOU. Any modification, amendment or alteration in respect of this MOU or any provision hereof shall not be valid or effective unless the same is/are reduced in writing and signed by the Parties hereto.

vii. Severance.

If any of the provisions of this MOU is held to be not valid, remaining provisions shall however be valid and binding on both the parties.

viii. Authorization

The persons, signing this MoU on behalf of the Parties, represent and covenant that they have the authority to so sign and execute this document on behalf of the Parties for whom they are signing.

IN WITNESS WHEREOF the Parties have by duly authorized representatives
The Vagdevi Degree College their respective
hands and seal on the date first above written in the presence of:

Signed by:

PRINCIPAL

Principal **VAGDEVI DEGREE COLLEGE**
NARASARAOPET, Palnash Dist.
For and on behalf of
(FIRST PARTY)

Signed by:

CHILAKA MOHAN

For and on behalf of
MAGIC BUS INDIA FOUNDATION
(Second PARTY)



Date :



MEMORANDUM OF UNDERSTANDING (MOU)

BETWEEN

VAGDEVI DEGREE COLLEGE

AND

LEO GLOBAL OVERSEAS EDUCATIONAL CONSULTANCY

This Memorandum of Understanding (herein after called as the 'MOU') is entered into on this the 23rd day of OCT 2024 by and between **Vagdevi Degree College**, the First Party represented herein by its Principal **MR. Rajendra Prasad Kapilavayi**.

And

LEO Global Overseas Educational Consultancy, the second party and represented herein by its Director, **Mrs. Prasanna Lakshmi Kancheti (Executive Director)**.

WHEREAS:

- A) First Party is a Higher Educational Institution named: **Vagdevi Degree College**.
- B) First Party & Second Party believe that collaboration and co-operation between themselves will promote more effective use of each of their resources, and provide each of them with enhanced opportunities.
- C) The Parties intent to cooperate and focus their efforts on cooperation within area of Skill Based Training, Education, Placement, Industrial Visit, Expert Lecture.
- D) **LEO Global Overseas Educational Consultancy** - the Second Party is engaged in providing overseas career consultancy and placement services.



NOW THEREFORE, IN CONSIDERATION OF THE MUTUAL PROMISES SET FORTH IN THIS MOU, THE PARTIES HERETO AGREE AS FOLLOWS:

CO-OPERATION

CLAUSE-1

- 1.1. Both Parties are united by common interests and objectives, and they shall establish co-operation.
- 1.2. First Party and Second Party co-operation will facilitate effective utilization of the intellectual capabilities.
- 1.3. The parties shall co-operate with each other and shall as promptly as is responsibly practical, relevant agreement

SCOPE OF THE MOU

CLAUSE-2

- 2.1. **Training & Visits:** Industry and Institution interaction will provide an insight into the latest developments / requirements of the industries; the Second Party to permit the Faculty and Students of the First Party to visit its group companies and also involve in Training Programs for the First Party. This will provide confidence & smooth transition for students work. The Second Party may register on the AICTE Internship portal for the benefit of students
- 2.2. **Guest Lectures:** Second Party to extend the necessary support to deliver guest lecturers to the students of the First Party on the technology trends and in house requirements.
- 2.3. **Placement of trained students:** second party will actively engage to help the delivery of the training and placement of the students of the first party on the technology trends and in house requirements.



LEO GLOBAL OVERSEAS EDUCATIONAL CONSULTANCY

Vijaya Complex, Opp. Vijetha Super Market, 5th Lane Brindavan Gardens, Guntur - 522006.

Guntur - 8519955599, 8519855999, Ph : 0863-2255959

- 2.4. There is no financial commitment on the part of the **Vagdevi Degree College** the first party to take up any program mention in MOU. If there is any financial consideration, it will be dealt separately.
- 2.5. Both Parties to obtain all internal approvals, consents, permissions, and licenses of whatsoever nature required.

VALIDITY

CLAUSE - 3

- 3.1. This Agreement will be valid until it is expressly terminated by either Party on unconditionally, during which period, the Second Part.

RELATIONSHIP BETWEEN THE PARTIES

CLAUSE - 4

- 4.1. It is expressly agreed that First Party and Second Party are acting under this MOU as independent contractors, and the relationship established under this MOU shall not be construed as a partnership.

For VAGDEVI DEGREE COLLEGE

Rajendra Prasad
23/10/24
Principal

First Party Head

Mr. Kapilavayi Rajendra Prasad
(Principal)



Second Party Head

Mrs. Prasanna Lakshmi Kancheti
(Executive Director)

MEMORANDUM OF UNDERSTANDING

(MoU)

BETWEEN



And



VAGDEVI DEGREE COLLEGE

(Managed by Sai Vagdevi Educational Society)

Ravipadu Road, Narsaraopeta, Palnadu District, Andhra Pradesh - 522601

(Affiliated to Acharya Nagarjuna University, Guntur)

for

**Student & Faculty Development Programs, CRTs/Certifications, Short
term & Long term Internships, Industry aligned Projects, Credit
Courses on Different Emerging Software Technologies**

ExcelR Edtech Pvt.Ltd

49, 1st Cross, 27th Main, behind Tata Motors, 1st Stage, BTM Layout, Bengaluru, Karnataka 560068

Email: enquiry@excelr.com | 1800-212-2120(Toll Free)

www.excelr.com

PREAMBLE:

This **Memorandum of Understanding** (hereinafter referred to as the 'MOU') is entered into on this
24th day of January month, 2025

(Date : 24/01/2025),

by and between **ExcelR Edtech Pvt.Ltd,**
(hereinafter referred to as the '**First Party**')
And

VAGDEVI DEGREE COLLEGE
(Hereinafter referred to as the "**Second Party**",

(**First Party** and **Second Party** are hereinafter jointly referred to as '**Parties**' and individually as
the '**Party**')
And

The purpose of this MoU is to establish a collaborative framework for providing **Student Development Programs (SDPs)** and **Faculty Development Programs (FDPs)**. The collaboration encompasses both **non-commercial (free)** and **commercial (paid)** aspects to address the needs of diverse stakeholders effectively.

CLAUSE 1: CO-OPERATION

1. Objectives:

- o Enhance skill development and employability through emerging technology training.
- o Bridge gaps between academic and industry standards.

2. Communication: Both Parties will establish clear communication channels to facilitate smooth implementation and feedback.

3. Expertise Sharing: The First Party will deploy expert faculty for impactful training programs tailored to the Second Party's needs.

CLAUSE 2: SCOPE OF THE MoU

1. Deliverables from First party to the Second party on Non - Commercial Terms:

- o Access to **free EDL programs** after fulfilling participation criteria (refer Clause 3).
- o Industry-relevant guest lectures twice a year at no cost.
- o Guidance for curriculum development to align with current industry demands.

2. Deliverables from First party to the Second Party on Commercial Terms:

- o Customized training programs for advanced skill development, beyond the scope of free initiatives.

- Long-term access to advanced learning modules, projects, and internships on a fee basis.
- Provision of certification programs aligned with specific industry standards.

3. **Deliverable Focus Area:**

- Student-centric training on trending technologies like **Data Science, AI, ML, Analytics, Full Stack Development etc.**
- FDPs focused on pedagogy, research, and the latest technological advancements.

CLAUSE 3: ELIGIBILITY FOR FREE EDL PROGRAMS

1. **Minimum Criteria:** The Second Party must ensure participation of at least **300 students annually** in Commercial training programs organized by the First Party.
2. **Entitlements Upon Fulfillment:**
 - Access to **free SDPs and FDPs** under the EDL initiative.
 - LMS access for students for a 12-month duration for relevant SDPs.
3. **Objective:** Empower institutions with cost-effective training solutions to upskill students and faculty while maintaining an inclusive approach.

CLAUSE 4: COMMERCIAL ENGAGEMENTS for SDPs/FDPs/CRTs/Certifications, Short term & Long term Internships, Industry aligned Projects, Credit Courses etc..

1. **Objectives:** To offer customized, specialized, advanced training and extended benefits beyond the limits of free initiatives to meet institutional demands.
2. **Custom Offerings:**
 - Development of institution-specific programs addressing unique learning requirements.
 - Corporate-grade certification aligned with industry needs.
3. **Fee Structure:**
 - Mutually agreed terms documented in separate commercial agreements.
4. **Rationale:** Commercial programs support the First Party's ability to deliver high-quality resources, certified trainers, and scalable infrastructure.

CLAUSE 5: INTELLECTUAL PROPERTY

1. **Ownership:** The First Party retains intellectual property rights over training content and materials.
2. **Confidentiality:** Shared information will remain confidential unless legally required to be disclosed.

CLAUSE 6: VALIDITY & TERMINATION

1. **Validity Period:** This MoU remains valid for two years from the date of signing.
2. **Termination Clause:** Either Party may terminate the MoU with **30 days' prior written notice**. Upon termination, mutual obligations will cease unless specifically agreed upon.

CLAUSE 7: RELATIONSHIP BETWEEN PARTIES

1. **Independent Entities:** This MoU does not establish a partnership, joint venture, or agency relationship.
2. **Use of Name:** Neither Party shall use the name or logo of the other Party without prior written consent.

AGREED:

For: ExcelR Edtech Pvt.Ltd




Srinivas Reddy Gurrula
Director
ExcelR Edtech Pvt.Ltd


For: Vagdevi Degree College
Narasaraopet.

PRINCIPAL
VAGDEVI DEGREE COLLEGE
NARASARAOPET, Palnadu Dist.



Signing Authority Details

Name

Designation

Authorized Signatory

Authorized Signatory

GST: 27AAEFE5003F1ZX

TIN: HYDE02965

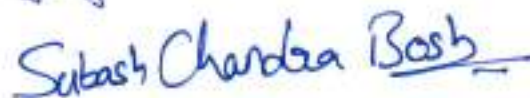
Witness 1:



Witness:



Witness 2:



LETTER HEAD**COLLABORATION LETTER**THIS COLLABORATION LETTER EXECUTED ON 17-12-2024 IN

BETWEEN

**NAANDI FOUNDATION, HYDERABAD
(MAHINDRA PRIDE CLASSROOM PROGRAM)
A PUBLIC CHARITABLE TRUST INCORPORATED UNDER THE INDIAN TRUSTS ACT, 1882,
HAVING ITS REGISTERED OFFICE AT 502, TREND SET TOWERS, ROAD NO 2, BANJARA HILLS,
HYDERABAD – 500 034, TELANGANA**

AND

**Vagdevi Degree College
Vagdevi Degree College
Vagdevi Degree College, Ravipadu Campus, Near Kamma Hostel,
Ravipadu road, Narasaraopet, Palnadu Dist, 522603**

INTRODUCTION**ABOUT NAANDI FOUNDATION****ABOUT INSTITUTION**

Naandi Foundation and the Institute have collaborated with the objective of improving the employability skills of socially and economically disadvantaged students and youth.

Naandi Foundation will conduct employability skills training programs for final-year female students enrolled in various courses at the Institute.

These training programs, conducted under Mahindra and Mahindra's CSR Initiative through the project Mahindra Pride Classroom Programme, aim to equip young women with the necessary skills to enhance their employability and improve their economic security.

Validity of the Programme

This collaboration is effective from 24-12-2025 and shall remain in force till 1stst December 2025.

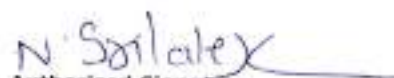
Terms and Conditions of the Programme

1. The beneficiaries shall be from underprivileged sections of society without distinction of caste, creed or religion etc.
2. The program shall be for a duration of 36 hours to 120 hours or as mutually decided by Naandi Foundation and the Institute.
3. The program shall include New Age skills, Soft-Skills, Communication Skills, Life Skill and Interview Preparation for the beneficiaries under the employability skill development program.
4. Beneficiaries will be students of final year courses of Under Graduate and Post Graduate programme at the institution.
5. The Institute will ensure that necessary infrastructure such as well-equipped classrooms and computer labs as per course requirements is available at the program's location.
6. The institute will ensure that basic training requirements like black/white board, chalk/markers, A4 sheets, projector and screen are available during the training.

7. The Institute will ensure to identify a resource person (henceforth referred to as POC – Point of Contact) from their faculty group to coordinate between the beneficiary, institute management and Naandi Foundation.
8. Institutes should ensure that all beneficiaries are given an orientation on the importance and facilitation of joining employment skills training programs prior to training and encourage them to register for the said programs.
9. The POC will monitor trainee attendance daily and ensure 70% attendance.
10. The Institute will share placement details of MPC trained students with Naandi staff as per requirement.
11. Naandi Foundation will impart employability skill training to socially and economically disadvantaged students and youth, helping to improve their livelihoods and economic security.
12. Naandi Foundation will prepare content that will be most effective in training the beneficiaries/students.
13. Naandi Foundation will share a detailed Course Schedule and Framework.
14. Naandi Foundation ensure that well-trained trainers are identified and deployed to ensure overall success of the Program.
15. Naandi Foundation will monitor the program by conducting periodic assessments for the students.
16. Naandi Foundation shall not charge any fees on whatsoever account/name from the beneficiaries for the Employability Skill Training Program as it is a part of Mahindra and Mahindra CSR Initiative.
17. Students will be certified by Naandi Foundation upon successful completion of the training, with attendance above 70% and passing all assessments.

We look forward to a long-term collaboration with you and your Institute.

For Naandi Foundation


Authorised Signatory

For NAANDI FOUNDATION

Authorised Signatory

For Institution



Authorised Signatory

PRINCIPAL
VAGDEVI DEGREE COLLEGE
NARASARAOPET, Palnadu Dist.

